#### ENTERPRISE RESOURCE PLANNING USING ODOO ERP – AN OPEN SOURCE ERP SOFTWARE



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## Profile

- Name: Yulia
- University: Petra Christian University, Surabaya-Indonesia
- Department: Informatics
- Research Interest: Information System, ERP

## ERP

A business process management software that allows an organization to use a system of integrated applications to manage the business and automate many back office functions related to technology, services and human resources.



# **ERP Benefits**

#### TOP BENEFITS OF IMPLEMENTING ERP SOFTWARE



www.workwisesoftware.com

## **ERP Module**



### **ERP Vendors**



# Odoo ERP Software

- An all-in-one management software that offers a range of business applications that form a complete suite of enterprise management applications.
- The Odoo solution is ideal for SMEs, but fits both small and large companies alike.
- Odoo is an all-in-one business software capable of covering all business needs, including CRM, Website/e-Commerce, billing, accounting, manufacturing, warehouse- and project management, and inventory, all seamlessly integrated.

# Odoo ERP Software

- In 2005, Fabien Pinckaers, the founder and current CEO of Odoo, started to develop his first software product, TinyERP.
- □ In 2009, becomes OpenERP and in 2014, becomes Odoo
- From inception, Odoo S.A / OpenERP S.A have released software as Open Source but starting with the V9.0 release, the company has transitioned to an open core model which provides subscription-based proprietary Enterprise software and cloud-hosted Software as a service, and a cut-down community version.
- □ There are 2 kinds of solutions: On-premise and Hosting in the cloud.
  - On-premise means the server is running locally and implement the software on the server directly. First, set-up Odoo database, install Odoo and make a basic configuration of the system according to the requirements.
  - **D** The cloud hosting software as a service concept offers an attractive solution to rent the software and pay per month.
- The main Odoo components are the OpenObject framework, about 30 core Module (also called official Module) and more than 3000 community Module.
- There 2 types of edition: Community edition and Enterprise Edition With Odoo Enterprise we have access to additional services, modules and features in order to improve the usability of our system. The Enterprise version can be installed with Odoo hosting and on premise offer
- Odoo also offers a completely free programme called Odoo Education, which allows teachers and/or students to create an Odoo database for academic purposes.
- Odoo uses Python scripting and Postgres database. A development repo is on GitHub.

## Odoo Modules

Accounting



eCommerce



Discuss



Point of Sale









Website



Expenses





Manufacturing







# Odoo Modules

#### **Odoo Enterprise Modules**

- Sales
- Purchase
- Services Management
- Invoicing
- Point of Sales

#### Odoo Human Resources Management (HRM) Apps

- Expenses
- □ Skills Management
- Holidays
- Attendances

#### **Odoo Logistics Management**

- Warehouse Management
- Shipping Management
- Manufacturing
- Quality & Repairs
- Products and pricelists

#### **Odoo Accounting & Finance Modules**

- Accounting
- Analytic Accounting
- Budgets
- Payments Management
- Asset Management
- Bank interfaces

# Odoo Modules

#### **Odoo CRM Modules**

- Customer Relationship Management.
- Lead Management/ Opportunity Tracking
- Mail Gateways
- Direct Marketing
- Phone Calls
- Calendars

#### **Odoo Project Management**

Operational Management

- Financial Management
- Timesheets
- IIT

#### **Odoo eCommerce Management Modules**

- Magento Integration
- eBay Integration
- □ Amazon.com Integration
- Channel Advisor Integration
- □ Shipping & Payments integration

# Odoo Sales

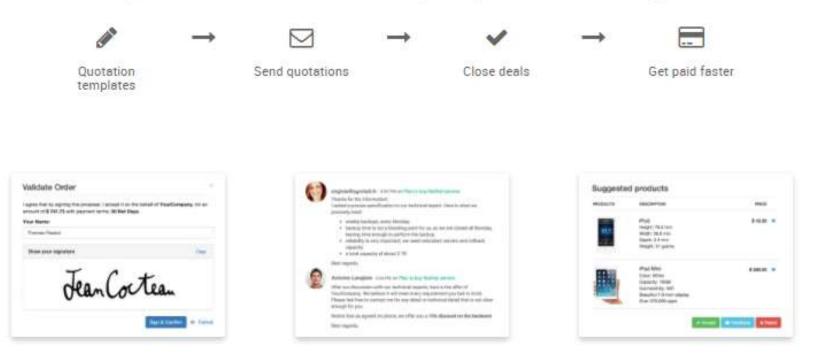
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Send polished quotation with e-Signature and online payment.

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# Odoo Sales

#### Your quotes online from proposal to eSignature



#### Sell faster with electronic signatures

Allow customers to easily review and sign your online quotations from anywhere.

#### Communicate quickly and efficiently

Get custom alerts for relevant activities, automatically communicate on the quote via email, have a traceability of the negotiation.

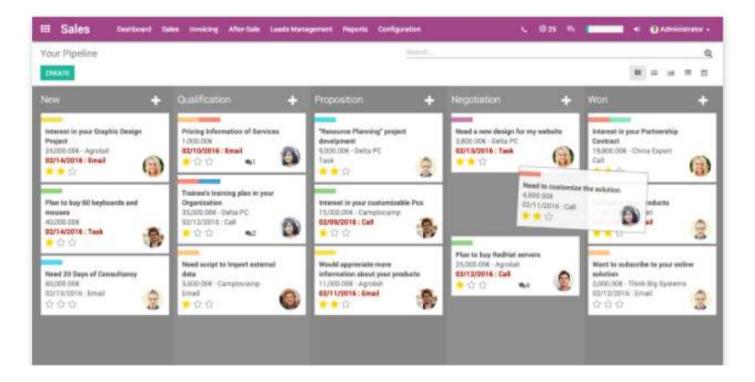
#### Maximize profits by upselling

Increase sales volume by automatically proposing extra options and accessories, apply closing triggers, discounts, and more.

# Odoo CRM

#### The real customer centric CRM

#### Track leads, close opportunities and get accurate forecasts.



# Odoo CRM

#### Great Tool = Happy People

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Automate activities based on your sales scripts: calls, meetings, mails and quotations. Get all information you need, right on the opportunity: page viewed, mails received, etc.



# Odoo eCommerce

#### Modern Open Source Online Store

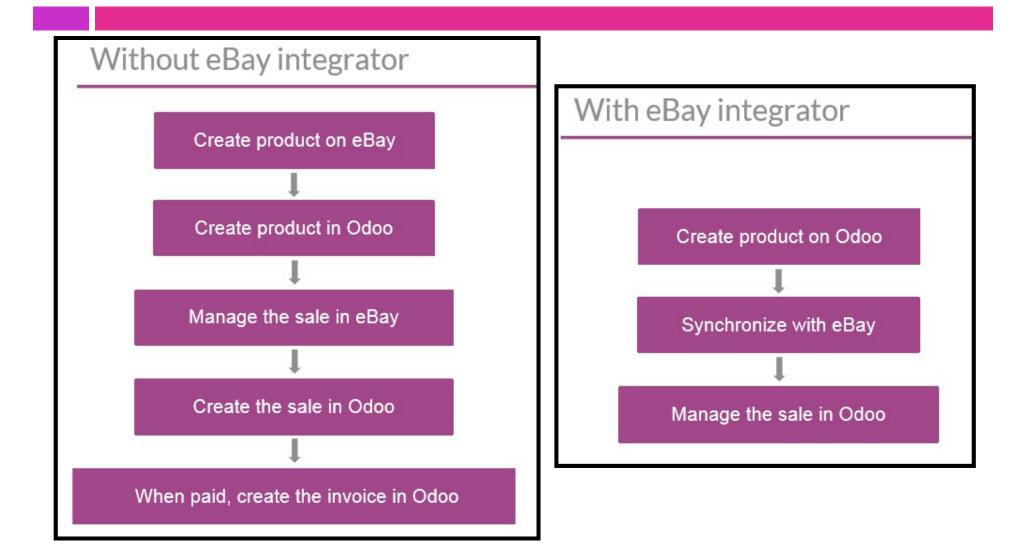
Awesome product pages. Mobile friendly. Easy.



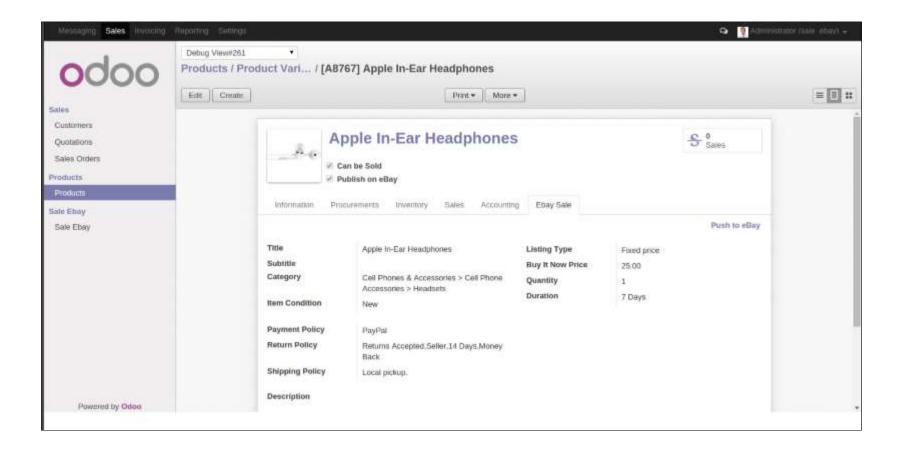
## Odoo Integration with eBay

- Publish your products on eBay
- Keep your stock updated
- Automatic creation of sale orders and invoices
- Automatic creation of customers
- Fully integrated with Odoo
- Increase sales opportunities
- Keep track of eBay sales
- Allowed auction sales

# Odoo Integration with eBay



# Odoo Integration with eBay How it works?



# Some Odoo Projects

### 1. Odoo ERP Module: Travel Agent

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### 1. Odoo ERP Module: Travel Agent

This booking system integrates with Abacus/ Sabre – a popular Global Distribution System/ GDS to have real-time inventory and best prices.

The system also supports multiple currencies and multiple payment gateways.

GDS are server-hosted web services that offer deals on booking of travel products like flights, hotels, transfers and holiday packages around the globe. A GDS system is a search based system that allows users to look for travel products from the suppliers around the world and the system will return results with real time pricing and availability comparisons. Users can book and process the travel deals that best suits their requirement.

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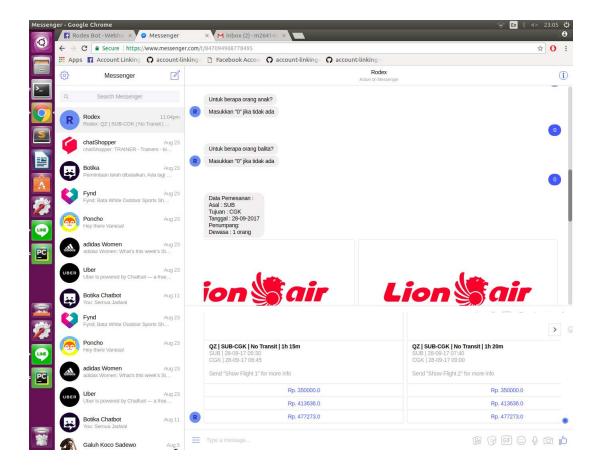
#### Passenger Data

- Caution: the name of the passenger must be right and appropriate with international passsport, and domestic route can match with KTP/Passport/SIM
- Passenger data can't be changed after the passing of this page

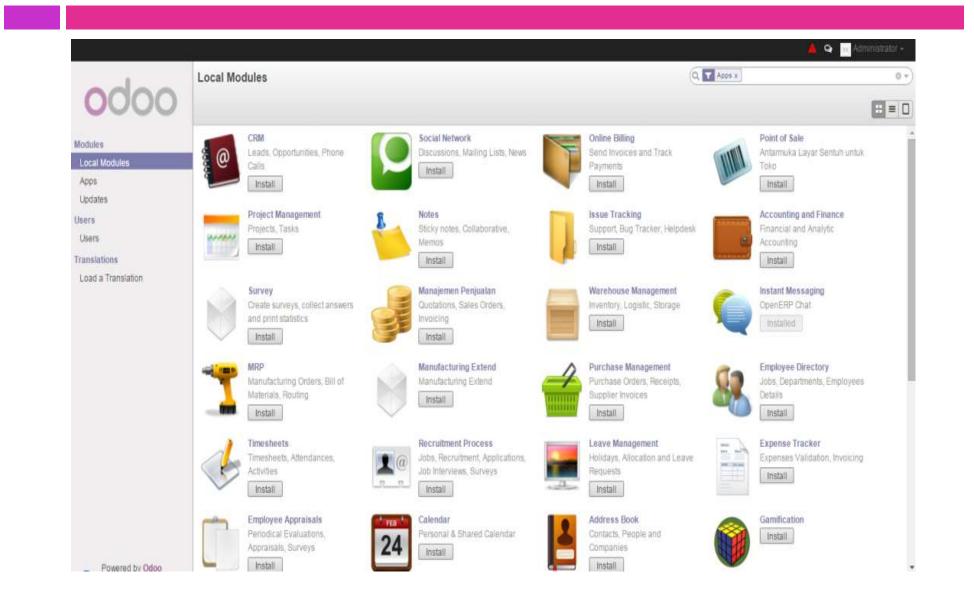
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### 2. Odoo ERP Module: Human Resource





#### Penjadwalan Karyawan

By Vincent K Edison

#### Mengatur jadwal kerja karyawan.

Aplikasi ini memungkinkan anda untuk mengatur:

- 1. Jam Kerja Karyawan
- 2. Shift Kerja Karyawan
- 3. Jadwal Kerja Karyawan

Install

4. Hari Libur Perusahaan (Link dengan google calendar

http://www.google.com/calendar/feeds/in.indonesian%23holiday@group.v.calendar.google.com/public/basic)

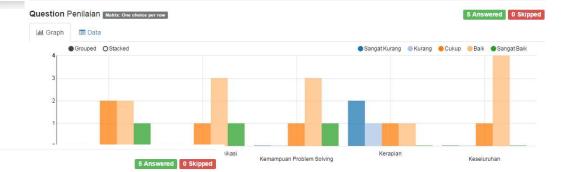
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or Discard Hitung Lembar Cancel Pr Karyawan Muknaji Jenis Slip Date Reference Payslip Name Worked Days & Nama	Arayslip Gunawan Khusus 01/09/2015 SLIP/020 Slip gaji khusus Muk t Inputs Perhitungan Gaji Kode Kategori	• 😅 • naji Gunawan Details By Salary	Structure Credit Note Rule Category Account Rate (%)	Struktur Gaji THF	I Slip Gaji uknaji Gunawan s • 🖆 R Idul Fitri 2015 • 📬	aji M imbe Konsep nitu	r-2015 Ingan Gaji Details B Kode BASIC OVERTIME_SAL TUN_JAB ABSENT_DED LATEDEDSUM EARLY_LEAVE_DED	Credit Note v Salary Rule Category Kategori Pokok Pokok Tunjangan Potongan Potongan	Jumlah 1,00 1,00 1,00 1,00 1,00 1,00	Struktur Gaj ting Informati Rate (%) 100,0000 100,0000 100,0000 100,0000 100,0000	Umum Jumlah 4250000,00 319364,16 650000,00 141666,67 130000,00 11054,91 4936642,58 91723,94	4250000, 319364,

Muknaji G	unawan				
Deadline	30/11/2015				
Form Penilaian	Form Penilaian 360 2015				
Penilai				State	
Sido Mulyadi		ŝ	*	Draft	
Bambang Susanto			*	Draft	
Anita Faiza		- 	*	Draft	
Ahmad Zainuddin		¢Ê	(*)	Draft	
Nanang Prakoso		- 	*	Draft	



#### Question Penilaian Matrix: One choice per row

Graph 🗇 Data					
	Sangat Kurang	Kurang	Cukup	Baik	Sangat Bail
Kedisiplinan	0.0 % 💽	0.0 % 💽	40.0 % 🙎	40.0 % 🔼	20.0 % 1
Kemampuan Berkomunikasi	0.0 % 💽	0.0 % 🚺	20.0 % 🚺	60.0 % [3]	20.0 % 🚺
Kemampuan Problem Solving	0.0 % 💽	0.0 % 💽	20.0 % 🚺	60.0 % 🛐	20.0 % 🚺
Kerapian	40.0 % 2	20.0 % 1	20.0 % 🚺	20.0 % 🚺	0.0 % 🚺
Keseluruhan	0.0 % 0	0.0 % 💽	20.0 % 🚹	80.0 % 🔼	0.0 % 💽

# 3. Odoo ERP Module: Business Intelligence

- Odoo Data Mining Module using Market Basket Analysis using FP-Growth algorithm to find products that are purchased simultaneously. Example, if people bought sugar, what is the probability of buying coffee too.
- Useful for company to improve the company's business strategy analysis and also equip the Odoo features by adding this module.

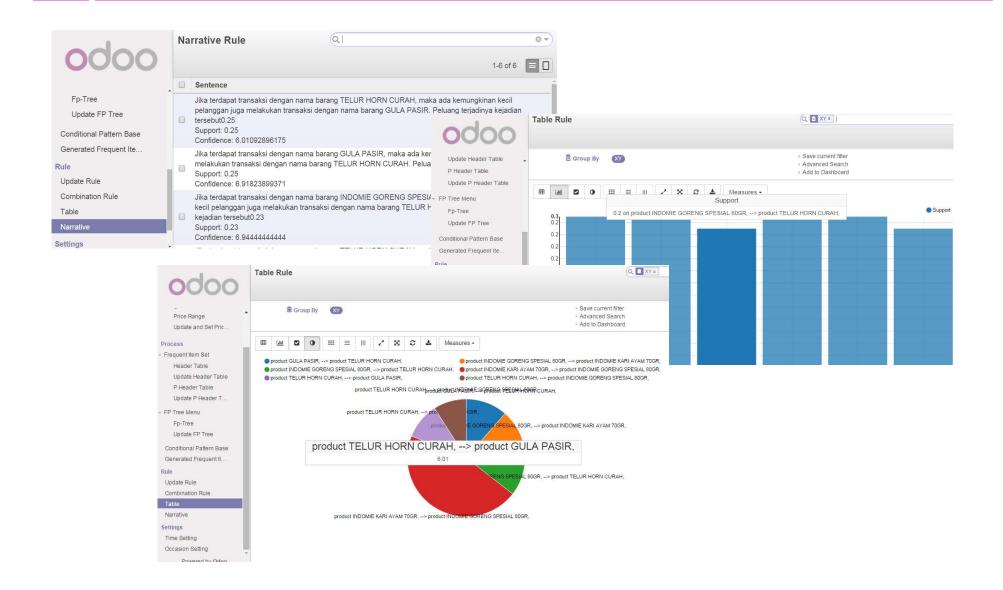
# 3. Odoo ERP Module: Business Intelligence

•		Apply or Cance	el							
Setting	0000	Data Range								
5		Start Date		01/01/2009						
	Preprocessing Update Data	End Date		02/01/2015						
	In Cleaning	Default time filter		monthly						
	▶ Range	Start Month		June						
	Process	End Month		October 🔻						
	Frequent Item Set     FP Tree Menu	Start Day								
	Conditional Pattern Base Generated Frequent Itemset	End Day	01 V 31 V							
	Rule	Support								
	Update Rule Combination Rule	Minimum Suppor	t	0.20 %						
	Table	Dimension								
	Narrative	Pilihlah dimensi ya	ng ingir	n diproses, dan isilah minimum confidence ya	ang dikehendaki.					
	Settings Time Setting	Product								
	Occasion Setting	Customer Year	0	Order Reference	Date	Customer				
		Month Minimum Confid	۰	SO150100003	01/01/2015 14:11:19	NINIK				
	Powered by Odoo	Minimum Connu		SO150100007	01/01/2015 14:13:41	BECKY				
	-	<b>-</b> ,		SO150100009	01/01/2015 14:14:37	BUDIMAN				
	E	TL		SO150100013	01/01/2015 14:03:25	MARCUS				
			۲	SO150100015	01/01/2015 14:21:29	KRISTANTO				
				SO150100019	01/01/2015 14:36:58	📑 ABRAHAM 🔹 🖆				
			۲	SO150100025	01/01/2015 15:00:00	STEVENSON				

### 3. Odoo ERP Module: Business Intelligence

G	enerat	e FP-T	ree		odoo	FP	P-Tree
Ta	ble Rule				<ul> <li>Frequent Item Set         <ul> <li>Header Table</li> <li>Update Header Table</li> <li>P Header Table</li> <li>Update P Header Table</li> </ul> </li> <li>FP Tree Menu         <ul> <li>Fp-Tree</li> <li>Update FP Tree</li> <li>Update FP Tree</li> <li>Conditional Pattern Base</li> </ul> </li> </ul>		FP Tree /-10639, 5.0    -10623, 9.010449, 1.0-10361, 1.0    -10411, 5.010331, 1.0-10486, 1.0    -10513, 6.0    -10348, 6.0-10523, 1.0    -10511, 1.0      -10537, 1.0      -10537, 1.0      -10537, 1.0      -10537, 1.0        -10537, 1.0
	Antecedent	Consequent	Support	Confidence	Generated Frequent Ite Rule Update Rule		   -10390, 1.0      -10601, 1.0-10552, 1.0
8	product TELUR HORN CURAH,	product GULA PASIR,	0.25	6.01	Combination Rule Table	-	   10505, 1.0 
۵	product GULA PASIR,	product TELUR HORN CURAH,	0.25	6.92			
	product INDOMIE GORENG SPESIAL 80GR,	product TELUR HORN CURAH,	0.23	6.94			
	product TELUR HORN CURAH,	product INDOMIE GORENG SPESIAL 80GR,	0.23	5.46			
0	product INDOMIE GORENG SPESIAL 80GR,	product INDOMIE KARI AYAM 70GR,	0.25	7.64			
	product INDOMIE KARI AYAM 70GR,	product INDOMIE GORENG SPESIAL 80GR,	0.25	27.50			

# 3. Odoo ERP Module: Business Intelligence (cont')



# 4. Odoo ERP Module: Church Information System

e Discard								
	Nama							
	Budy							
Identita				Tempat Tinggal				
Nomor Induk			_	Alamat				
Nomor Induk	1234			Mamat	Jl. lingkar luar barat no.203 Surabaya	• 2		
No. KTP	1412414654565	0.445.1			Lakarsantri + ( Jawa Timur	- C'		
Jenis Kelamin	Laki-Laki	9405			Kelurahan1092381	• 6		
Telepon	7391658				RT1 RW234			
Handphone	0813269762465				1664			
Email	budi@gmail.com			Sektor	Sektor1	• 2		
Fax	7391659					1.00		
Status	Menikah							
Kelahira	in			Baptis				
Akte Lahir	0137694659796	7		Baptis (Anak)	2017-07-13 [ PendetaTest2 ]	• 🛛		
Kota Lahir	Balikpapan		- Z	Sidi	2017-06-30 [ PendetaTest1 ]	•12		
Tanggal Lahir	07/05/1984					G		
Umur	33 Tahun 8 Bulan	17 Hari						
Kelompok Umur	Dewasa							
Meninggal								
Keanggotaan	Aktivitas Pelayanan	Keluarga Pekerjaan I	Pendidikan Akte	User				
Keangg	otoon							
						1000		
Gereja	GKI Manyar					- 2		
Tanggal Jadi Je						S. <b>X</b> .		
Masih Anggota Ibadah di GKI	2							
Jam ibadah	Ibadah Pagi					• 2		
Pernah Daftar								
Pendeta								
	0							
Atestas								

# THANK YOU